

**SONG BA**  
**JOINT STOCK COMPANY**

No.: 201/21/S3-TCKT

Re: Explanation for the business result differences between quarter 1/2021 and quarter 1/2020.

**SOCIALIST REPUBLIC OF VIETNAM**  
**Independence - Freedom - Happiness**

Da Nang, 27<sup>th</sup> April 2021

To:

- The State Securities Commission;
- Ho Chi Minh Stock Exchange.

Pursuant to Circular No.96/2020/TT-BTC, dated 16<sup>th</sup> November 2020 by the Ministry of Finance on “Guiding the disclosure of information on the stock market”.

Song Ba Joint Stock Company (Stock Code: SBA) hereby reports the profit of quarter 1/2021 and quarter 1/2020 as follows:

- Profit after CIT of quarter 1/2021: 28,664,793,339 VND.
- Profit after CIT of quarter 1/2020: 6,123,640,245 VND.

Profit after CIT of quarter 1/2021 was increased compared to the quarter 1/2020 with an amount of **22,541,153,094 VND**.

Financial indicators are as follows (Extracted from the Financial Statement of quarter 1/2021):

No	Items	Q1/2021	Q1/2020	Difference	
				Value	% [(Decrease (-), Increase (+))]
1	Gross sales of merchandise	73,792,171,128	33,502,863,978	40,289,307,150	120.26
2	Cost of goods sold	29,539,780,464	13,983,073,129	15,556,707,335	111.25
3	Gross profit from sales of merchandise	44,252,390,664	19,519,790,849	24,732,599,815	126.71
4	Financial income	1,321,704	1,597,365	-275,661	-17.26
5	Financial expenses	9,313,984,198	10,222,987,767	-909,003,569	-8.89
6	Administration expenses	4,064,817,507	2,191,077,380	1,873,740,127	85.52
7	Operating profit	30,874,910,663	7,107,323,067	23,767,587,596	334.41
8	Other income	67,034,349	81,810,243	-14,775,894	-18.06
9	Other expenses	278,476,580	136,554,010	141,922,570	103.93
10	Other profit	-211,442,231	-54,743,767	-156,698,464	286.24
11	Net Profit before CIT	30,663,468,432	7,052,579,300	23,610,889,132	334.78
12	Current corporate income tax expense	1,998,675,093	928,939,055	1,069,736,038	115.16
13	<b>Net profit after CIT</b>	<b>28,664,793,339</b>	<b>6,123,640,245</b>	<b>22,541,153,094</b>	<b>368.10</b>



The main reason leading to an increase in business result of quarter 1/2021 compared to quarter 1/2020 was as follows:

In quarter 1/2021, the weather was favorable, Capacity of water flowing to the Hydropower reservoirs of SBA was more than that of the quarter 1/2020, so quantity electricity generation and revenue increased respectively by 125.51% and 40,29 billion VND over the same period in 2020 (Revenue from selling electricity include Natural water resources tax, forest environment service fee 6.88 billion VND)

From the above mentioned factors, profit after CIT of quarter 1/2021 has been increased **22.54** billion VND, compared to quarter 1/2020, which was equivalent to an increase rate of **368.10%**.

Song Ba Joint Stock Company hereby reports and pledges that the above explanations are true.

Best regards. ✓

**Recipient:**

- As above;
- Administrative Department;
- Website SBA;
- Save: Financial Accounting department;
- Documentary department.

GENERAL DIRECTOR  


**PHAM PHONG**