

**SONG BA  
JOINT STOCK COMPANY**

No.: **348**/23/S3-TCKT

Re: Explanation for the business result differences between quarter 2/2023 and quarter 2/2022.

**SOCIALIST REPUBLIC OF VIETNAM  
Independence - Freedom - Happiness**

Da Nang, **03** August 2023

To:

- The State Securities Commission;
- Vietnam Exchange;
- Ho Chi Minh Stock Exchange.

Pursuant to Circular No.96/2020/TT-BTC, dated 16<sup>th</sup> November 2020 by the Ministry of Finance on “Guiding the disclosure of information on the stock market”.

Song Ba Joint Stock Company (Stock Code: SBA) hereby reports the profit of quarter 2/2023 and quarter 2/2022 as follows:

- Profit after CIT of quarter 2/2023: 17,882,138,675 VND.

- Profit after CIT of quarter 2/2022: 46,074,663,030 VND.

Profit after CIT of quarter 2/2023 was decreased compared to the quarter 2/2022 with an amount of 28,192,524,355 VND.

Financial indicators are as follows (Extracted from the Financial Statement of quarter 2/2023):

No	Items	Q2/2023	Q2/2022	Difference	
				Value	% [(Decrease (-), Increase (+))]
1	Gross sales of merchandise	49,915,700,210	95,203,507,968	-45,287,807,758	-47.57
2	Cost of goods sold	21,241,071,514	34,010,476,983	-12,769,405,469	-37.55
3	Gross profit from sales of merchandise	28,674,628,696	61,193,030,985	-32,518,402,289	-53.14
4	Financial income	1,204,942,424	481,408,608	723,533,816	150.30
5	Financial expenses	6,164,721,089	7,157,160,827	-992,439,738	-13.87
6	Administration expenses	3,851,746,612	5,198,772,329	-1,347,025,717	-25.91
7	Operating profit	19,863,103,419	49,318,506,437	-29,455,403,018	-59.72
8	Other income	1,272,107,946	266,184,020	1,005,923,926	377.91
9	Other expenses	244,746,726	163,523,057	81,223,669	49.67
10	Other profit	1,027,361,220	102,660,963	924,700,257	900.73
11	Net Profit before CIT	20,890,464,639	49,421,167,400	-28,530,702,761	-57.73
12	Current corporate income tax expense	3,008,325,964	3,346,504,370	-338,178,406	-10.11
13	<b>Net profit after CIT</b>	<b>17,882,138,675</b>	<b>46,074,663,030</b>	<b>-28,192,524,355</b>	<b>-61.19</b>



The main reason for the decrease in business result of quarter 2/2023 compared to quarter 2/2022 was as follows:

In the quarter 2/2023, the weather has changed unusually, the water flow to the hydroelectric reservoir of the Company was lower than that of quarter 2/2022, the electricity generation output decreased by 46.78% compared to the same period last year, so the revenue decreased was 45.28 billion dong, leading to a decrease in profit after tax of CIT by 28.19 billion dong, corresponding to a decrease rate of 61.19%.

Song Ba Joint Stock Company hereby reports and pledges that the above explanations are true.

Best regards.

**Recipient:**

- As above;
- Administrative Department;
- Website SBA;
- Save: Financial Accounting department;  
Documentary department.



**DINH CHAU HIEU THIEN**